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Wow Factors for a CFO / Business Owner

Sl No.	Category	Feature	Benefit
1	General	Tally.ERP 9's Design	Highlight how Tally.ERP 9 is practically designed to handle customers business activity as it practically happens (Tally does not stop recording data saying DC is not raised hence Sales invoice cannot be generated etc.,)
2	MIS		Get complete information about all the payables / receivable of the organisation
			Ageining Report (as per the period defined by the user) - from bill date / due date
			Reminder Letter could be generated from Tally
			Reminder Letter can be sent as Email directly from Tally
		Receivables and Payables Management	Text of Reminder Letter could be configured by the user
3	MIS	Payment performance of Debtors	Understand the overall payment pattern of customers in terms of actual due date and actual receipt of due
4	MIS	Profitability Analysis	Provides Invoice wise Product wise Profitability
5	ERP	Remote Edit	Tally.ERP 9 allows you to access your data from outside office also on a real time basis with proper authentication. As an authorized remote user you can View, Create new masters\voucher\transaction, Edit existing voucher\transaction, Print any invoice\voucher\reports, and Extract the data from Tally.ERP 9 to Excel. (Administrator can configure the extent of rights\access that can be given to remote user). Though data is entered from a remote location, data gets stored at one location only, which is an advantage. All of the above data would be validated on real time basis for remote user. (For example, if a remote user is trying to create a new ledger called 'Anil & Co', Tally.ERP 9 will check for existence of 'Anil & Co' ledger in existing data and would not allow the same name to be created again if 'Anil & Co' ledger is existing already. Hence there is a real time validation of remote access.
6	General	Generate Quotations, Orders, invoices voucher	All the Vouchers, invoices, Purchase/Sales orders could be printed
7	General	Cheque Printing	Cheques printing is supported for all bank payments
8	MIS	Cash Flow, Fund Flow	Helps in quick decision making
9	MIS	Comparison of Reports with multi-columnar reports	Cost Centre Reports in Columnar Format, Stock Reports in Columnar Format etc.,
10	MIS	Comparison of Multiple Financial Periods	Possible to compare Balance Sheet/ Profit & Loss Account/ Trial Balance between Current year & Previous year or between any period is possible . Multi Columnar reports - between Multiple Period (Previous year, Current Year, Monthly, Quarterly, Half Yearly etc.,)
11	Inventory	Sales Order \ Purchase Order Management	Complete visibility on the total Sales\Purchase Orders and due orders
12	General	Unlimited Companies	No limit on the no. of companies that can be maintained using single Tally License
13	MIS	Group Company	Consolidation of Companies is possible and Reports for group company and individual company can be viewed in single screen
14	General	Unlimited period handling	Data of any number of Financial years could be continued within a single company
15	ERP	Jobs and Recruitment	To serve the needs of Tally customers who are looking for suitable resources for various openings in their organization and also to help the candidates who are looking for suitable job openings, Tally.ERP 9 introduces for the first time Job & Recruitment feature. For Employer Every customer of Tally.ERP 9 could publish the requirements of candidates for various posts lying vacant in the organization. He gets update on the number of candidates who have shown interest for the job opening. He also gets to know the list of candidates who have uploaded their resume and reach out to them for an interview. Employer is also provided with question bank for conducting online test to evaluate the knowledge of a candidate. He can configure the process of selection. For Example – entry level job could be completed with a test on product knowledge and HR interview. Senior Job Openings could have a more detailed recruitment process like – technical test, background verification, interview by panel of experts on the topic, Group discussion, HR interview etc., Tally.ERP 9 provides the employer to configure the selection process as for both the above jobs in the same manner as he needs. So that he gets to know how many right from how many candidates have applied for a job to update on which candidate is on which stage of recruitment and the final result of the recruitment. For Candidate Every candidate has an option to become part of student subscription which is valid for 1 year and upload his resume. Candidate could see the list of job openings available. He can apply for any opening in which he is interested. Candidate is also provided help to enhance his product knowledge by taking up online mock test to understand his current product knowledge and to improve the same. Candidate is also provided with a self-improvement path, where for various job the list of expected skill set is listed and he himself could evaluate on various parameters and understand what is current position and work to improve his skills and product knowledge so that he could reach his dream job. Tally.ERP 9 acts as a bridge between an employer looking for candidates for his organisation and a candidate looking for a suitable job to support his career.
16	MIS	Multi Columnar reports - between multiple Companies	Similar Reports between more than one company can be compared in single screen. Balance Sheet/ Profit & Loss Account/ Trial Balance of two or more companies can be compared in single screen and can be exported to excel
17	Payroll	Payroll	Tally.ERP 9 Payroll is fully integrated with Accounting to give the users the benefit of simplified Payroll processing and accounting. Tally.ERP 9 Payroll enables users to set up, implement and process Payroll with simple to complex criteria, as per the organization's requirements. The predefined processes available in Tally.ERP 9 helps to automate the Payroll processing without any errors. Tally.ERP 9 Payroll also provides management related Information reports and statutory Forms and reports in the prescribed formats viz., Pay Slip, Payroll Statements, Attendance and Overtime Registers, Gratuity, Expat Reports and so on.
18	ERP	SMS Query	Tally.ERP 9 also provides facility to get all the above information by SMS to your mobile. The pre requisite is that - you need to have Tally.ERP with Tally.Net subscription. Authorize the required mobile numbers in Tally.ERP 9. Whenever the data is in connect mode, from any authorized mobile number you can send SMS in normal plain English language (just like how we speak English in our daily life) and get the relevant information from Tally.ERP 9 on the mobile directly via SMS.
19	MIS	Exception Reports - Negative Ledger/ Stock	Exclusive report with details of stock/ Ledger that has negative value
20	General	Warn on Negative Cash	Tally Cautions when the cash balance becomes negative
21	Inventory	Tracking Additional Cost of Purchase	For precise calculation of cost of stock - additional cost incurred in receiving the goods can be accounted with stock value
22	Inventory	Tracking no. - to ensure Sales Invoice Made for All goods sent as per DC	To ensure the sales transaction cycle is completed
23	Inventory	Tracking no. - to ensure Purchase Bills Received and accounted for All goods received as per GRN	To ensure the Purchase transaction cycle is completed
24	MIS	Cost Centre and Cost Category	COST CENTRE--> Tracking Accounting Overheads to various departments/locations/employees/vehicles/projects etc., **** COST CATEGORYIES facilitate third dimensional reporting of Expenditure and revenue. Examples of Cost Categories : Region wise or geography wise, Grade wise, Department wise and so on
25	General	Multi - Currency	User defined Currency can be created - apart from a preferred base currency. Transactions could be recorded in any currency as per user's requirement and reports can be viewed accordingly. Adjustment of Forex Gain/Loss is also handled .
26	MIS	Budgets	Budget for Groups, Ledgers and Cost Centre. Variance report in terms of Value and %. Can View Actual Values which are within budgeted value and exceeding budgeted value. Can Create any number of new budgets from one single master budget
27	General	Interest Calculation - t on Receivables and Payables	If the user wishes to calculated interest on his receivables or payable - Tally is ready to support it both in terms of simple interest/ compound interest
28	General	Setting Credit Limits - in terms of no. of days and value	Credit Limits could be defined in value and no. of days
29	MIS	Scenario Management	Without disturbing the actual data - if the user wishes to check the out come of some trial entries as a scenario - it is supported
30	Inventory	Reorder Status	The Reorder Status gives you information on available stock, reorder level, minimum reorder quantity and accordingly the next order to be placed by the business concern
31	Inventory	Job Costing	It helps in accumulating Cost and Revenue for a particular Job / Project. It allows tracking transfers of materials from one godown to another. It allows tracking of consumption of materials at different locations. It ascertains profitability i.e., Net Profit / Loss for a particular Job / Project. It provides summary of inventory movements (Opening, Inwards, Outwards , Transfer, Consumption etc.) Allows comparison of each element of cost, selling price and profit with other jobs in single screen Allows drill down till voucher level for any kind of alteration or reference

32	Inventory	Price Level	Create different Price Levels and assign different Price Lists to these Price Levels. ** For example, we can create Wholesaler, Distributor and Customer as Price Levels and assign applicable Price Lists to these Price levels, as per our requirements, so that only the relevant prices and discount rates are used during entry of orders and invoices
33	Inventory	Point of Sales Billing - including Barcode Scanner	Manages inventory and facilitates bar code scanner operations. Offers a flexible and simple way of querying your inventory and sales information. Helps you to track the movement of items Tracks and records the date and time of every sale made at the store. Helps faster printing of Invoices
34	Inventory	Barcode Sticker Generation	Barcode Labels could be printed using Tally.ERP 9
35	MIS	Ratio Analysis	is a single sheet report indicating the company's performance based on values and key indicators, over a selected period. This report gives a manager an idea of the company's financial condition and where it is going in the short-term.
36	MIS	Balance Sheet with different Stock Valuation Methods	Tally offers multiple stock valuation methods - for the user to choose from
37	MIS	Comparative Report of Sales Vs. Purchase	
38	MIS	Multi Column Cash Book, T- Column Cash Book, Daily Cash Break up	
39	Inventory	Stock Summary	A Stock Summary is a statement of the stock-in-hand on a particular date
40	Inventory	Godown Summary	While the main Stock Summary shows the stock position for the entire company on a given date, the Godown / Location Summary is a statement of stock-in-hand at each location on a particular date.
41	Inventory	Stock Query	The Stock Query report provides complete information pertaining to a particular stock item viz., Alias, Part No., Stock Group, Stock Category, available Closing Quantity & Balance, Cost Price, Std. Selling Price, Costing Method and Market Valuation Method and so on.
42	Inventory	Stock Cost Estimation	Cost Estimation is a statement that gives the value of the cost incurred in the manufacturing of finished goods.
43	Inventory	Movement Analysis - Stock Group Analysis	This report shows the details of inward and outward transactions carried out for all the stock items in that group.
44	Inventory	Movement Analysis - Stock Category Analysis	displays the movement of Stock Items of a selected Stock Category.
45	Inventory	Movement Analysis - Stock Item Analysis	This brings up the Names of Suppliers, Customers of each stock item and also Transfer-wise details.
46	Inventory	Movement Analysis - Group Analysis	Displays information of purchase and sales for every stock item in single report
47	Inventory	Movement Analysis - Ledger Analysis	analysis of all purchases made from a supplier, or all items sold to a customer.
48	Inventory	Movement Analysis - Transfer Analysis	This is a very useful costing and waste analysis tool. In non-manufacturing set ups, which have Multiple Godowns, this report is a quick check to verify that all transfer entries have been entered correctly.
49	Inventory	Stock Ageing Analysis	An Ageing Analysis Report in Tally.ERP 9 displays the age of the stock in hand. (This report lists the age-wise break-up of Inventory to point out old stock. Tally.ERP 9 gives its users the flexibility to define their own ageing slabs) Ageing Analysis lists out items batch wise that have already expired or may expire in the near future. This information will help you in keeping track of the age of stock and also quick moving inventory, since the older stock may depreciate in value or become obsolete and result in a loss.
50	Inventory	Physical Stock Register	A Physical Stock Voucher is used to record the actual stock of a particular stock item. This register summarises the stock adjustments made during the reporting period. An analysis of the stock recorded in the register gives us an insight into the causes of discrepancies to ensure that timely action is taken.
51	General	Multilingual Capability	Arabic Language supported from Rel 3.0 onwards
52	Data	Synchronisation of Data	"Tally.ERP 9 helps you in managing your branches data in an effective manner. Towards this we have provided a feature called Synchronisation of data. A Head office that has a requirement of managing the data entered independently by its branches could use Synchronisation facility. There are multiple options available for a HO to receive data from all branches. HO can either receive the data at the end of the day\ receive the data as and when any new voucher is entered\altered by branches. HO can modify the data received from branch and send it back to the respective branch after correction\alteration. Synchronisation could be initiated at any point of time. Options are also available to configure the choice of vouchers while receiving or sending the data between HO & branches. HO can prepare Group Balance Sheet, Group P &L based on the synchronized data from various branches. HO can also prepare various comparison reports such as Stock available across multiple branches at a time. Expenditure towards a single project being spent from various branches. Over all Synchronisation gives the power to the organization to be updated regularly about their branch activities and thereby make the management of branches more effective... "
53	Inventory	Multi Location Warehouse management	Stock Across multiple locations can be viewed in single screen