



## Wow Factors for a Data Entry

Sl No.	Category	Feature	Benefit
1	General	Date	Highlight how Tally accepts date in multiple formats
2	General	Name Creation	Highlight how Tally converts the text in Sentence format automatically and also how the name shrinks within the available space
3	Accounting	Creating Accounting Masters - Groups	Highlight - about Pre-defined Groups in Tally, option of creating user defined groups, ( Unlimited tree of Group to Sub Groups )Managing groups in Multiple Companies .
4	Accounting	Creating Accounting Masters - Ledgers	Highlight - about Pre-defined Ledgers in Tally, option of creating a Ledger with Advanced Usage. Creating Multiple Ledger.
5	General	Voucher Types	Highlight - about Pre-defined Voucher Types in Tally, Creating user defined voucher types with advanced configuration, Voucher Class for Purchase / Sales / Payment / Receipt/ Contra/ Journal / Credit Notes/ Debit Notes / Stock Journal Voucher.
6	inventory	Creating of Inventory Masters - Stock Groups	Depending upon the business needs of the customer this feature can be used - this can be highlighted especially about building a tree relationship of primary group, sub group etc.,
7	inventory	Creating of Inventory Masters - Stock Category	Depending upon the business needs of the customer this feature can be used - this can be highlighted especially about building a tree relationship of primary category, sub category etc.,
8	inventory	Creating of Inventory Masters - Stock Item	Depending upon the business needs of the customer this feature can be used - this can be highlighted.
9	inventory	Creating of Inventory Masters - Unit of Measurement	Highlight on creation of Simple Unit of Measure, Compound Unit of Measure, Alternative unit of Measurement, Setting up relationship between base unit and alternative unit - which can be practically used to handle conversion of unit practically the same way as per the business needs of a customer
10	inventory	Creating Bill of Material	Concept of how Tally handles BoM requirement could be highlighted
11	inventory	Creating Manufacturing \Stock Journal	Concept of how Tally handles Manufacturing process using Manufacturing Journal \ Stock Journal could be highlighted
12	inventory	Creating of Inventory Masters - Warehouse\Godowns	Concept of how Tally handles Godowns could be highlighted
13	inventory	Batches and Expiry Dates	Concept of how Tally handles Batch No. / Lot No. and Date of Manufacturing and Expiry could be highlighted
14	Accounting	Voucher Entry	payment/ Receipt/ Contra/Journal/ Sales/Purchase/Debit Note/Credit Note
15	Accounting	Formal Receipt	Tally supports generation of Formal Receipt
16	inventory	Voucher Entry -	Purchase Order / Receipt note- GRN/Purchase Entry with inventory/Rejections Out - Purchase Return/Debit Note/** Sales Order/Delivery Note/Generation of Sales Invoice/ Rejections In - Sales Returns / Credit Note
17	inventory	Voucher Entry -	**Stock Journal/ Manufacturing Journal / Physical Stock
18	General	Memorandum Vouchers	for making suspense payments/ items given for approval
19	General	Optional Vouchers - for provisions	to handle incomplete transaction - provision for salary to be created at the end of month- though salaries are due for payment in the H30 week of next month
20	General	Optional Vouchers -	for Post Dated Cheques, for Scenarios
21	inventory	Using Different Actual and Billed Quantities -	For Free Scheme, for Free Replacements, Rounding off Billing qty
22	inventory	Using Zero Valued Entries	for Samples given
23	General	Unlimited Levels of Classification	There is absolutely no limit on the no. of branches that can be created from a primary group to sub group.
24	General	Columnar Reports	Sales Register, Purchase Register, Cash Book, Bank Book, Journal Register
25	General	Sales Reports	Columnar Sales Register, Monthly Sales Summary, Extract of Sales Register , Sales Register with profitability
26	General	Statistics	Complete Visibility about transactions and masters available in the database
27	General	Chart of Accounts	Creation of Chart of Accounts as per user's business requirement
28	General	Reminder Letter	Reminder letter could be configured, printed and emailed from Tally directly
29	General	Confirmation of Ledger Balance Letter	Confirmation of Ledger Balances could be configured, printed and emailed from Tally directly
30	Accounting	Bank Reconciliation Statement	BRS can be handled
31	Accounting	Cost Centre Class	Saves time by predefining the allocation between cost centres
32	General	Filters and Range	User can Filter any report based on multiple Criteria - For Example based on voucher date/ Voucher no./ voucher value / ledger name etc.
33	General	Index Printing for Multi Account Printing -	When Ledgers are printed - Index with ledger name and page number is generated
34	General	Print preview	Print preview for all reports is available
35	General	Multiple selection and deletion of vouchers	Saves time
36	General	Copy and paste between Tally and Any window based application like word/excel to Tally	Saves time
37	inventory	Flexible Units of Measure / Alternative units	Can Set up Units of measure in terms of simple/compound and alternative units. Relation between base unit and alternative unit could be addressed exactly as per user's business requirement without any restriction even if varies for each transaction. For Ex 1 Bag of 100 Kgs, 1 Bag of 250 Kgs etc.,
38	General	Drill Down Facility	From Any report the user can Zoom in up to the voucher level and make changes if required and the same is updated in real time basi:
39	General	Post Dated Vouchers	Optional Vouchers can be marked as post dated and they get regularised automatically on the give date
40	General	F12 - Configuration	Configuration screen set up could be highlighted and explained how it varies from screen to screen. It is almost like Right click of mouse button